

You can join BCS Partners at one of three levels, Partner, Silver Partner or Gold Partner. We determine these levels by looking at your involvement with BCS and the wider community, and each activity generates Partner points to create a total score.

The elements below are suggestions of how you can accumulate Partner points. It is not an exhaustive list, so if you would like another activity with BCS or the community considered as part of your application, please let us know.

Partners will be measured on the following areas: Business Commitment, Business Quality, Community Involvement and BCS Engagement. All Partners will be committed to making IT good for society.

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## 1. MANDATORY ELEMENTS

### 1.1. Complete the BCS Partners Enrolment Form and Partnership Plan

*The enrolment form is a way to provide the necessary information and documentation needed to join BCS Partners. As part of this form, we ask all potential Partners to let us know their short and long term objectives as a BCS Partner.*

### 1.2. Supply References

*The name and contact information of **at least one** referee who has worked with your organisation. They should be able to comment on your service standards, how you have influenced an outcome based on knowledge, or your implementation of best practice. References will be valid for 2 years from date of receipt, and you can earn points for up to 5 references at the same time.*

### 1.3. Sign the BCS Partners Contract

*The BCS Partners contract sets out the guidelines, responsibilities and expectations for both Partners and BCS, as part of the Partner Programme. This contract should be seen as an addendum to any other agreement you have with BCS.*

### 1.4. Pay the Enrolment Fee

*There is an enrolment fee for BCS Partners, which differs depending on the level of Partnership. The invoice for this will be issued after BCS has assessed the information you have provided and confirms the level you have attained.*

## Obtaining Partner Points – TRAINING PROVIDER

### 2. BUSINESS COMMITMENT

#### 2.1. Achieve BCS Accreditation

*Achieving BCS Accreditation for your business as an Accredited Training Organisation, Approved Training Centre, Accredited Apprenticeship Organisation, or Examination Provider. Points are also awarded for having a current Consultancy contract with BCS, or being verified by BCS as a Subject Matter Expert.*

#### 2.2. Offer BCS Certifications in Multiple Product Areas

*Points are awarded for being accredited to deliver certifications in each of the different product areas BCS offers.*

#### 2.3. Offer Multiple BCS Certifications in a Product Area

*The number of individual certifications your business is accredited to deliver in each of the BCS product areas. If you offer a certification in different delivery styles, it will only count once to your total.*

#### 2.4. Marking Examinations

*You or an employee achieve Examiner status for BCS certifications, be they written or oral. Points are awarded for each certification.*

#### 2.5. Invigilate Examinations

*You or an employee acting as an invigilator for BCS examinations. Points are awarded for each exam.*

#### 2.6. Act as an Auditor for BCS Accreditation

*Be employed by BCS to act as an auditor for BCS accreditation. Points are awarded for each audit undertaken.*

#### 2.7. Act as a Membership Assessor

*Work with BCS to assess membership applications. Points are awarded for achieving Assessor status.*

### 3. BUSINESS QUALITY

#### 3.1. Exam Pass Rate

*This will automatically be assessed and applied to your total from the examinations you have placed on e-Professional. An increasing scale of points is available depending on the overall pass rate for BCS examinations.*

## Obtaining Partner Points – TRAINING PROVIDER

### 3.2. Have BCS Membership

*Your BCS membership status, and that of your business and your employees will generate points. Each person at CITP and Fellow level is counted, as well as Organisational/Group Membership.*

### 3.3. Customer Satisfaction Survey

*Participate in the BCS Partners Customer Satisfaction Survey, where you send a survey link to your customers, and the responses are collated by BCS. Points are awarded for positive net promoter scores.*

## 4. COMMUNITY INVOLVEMENT

### 4.1. BCS Member and Specialist Groups

*Points are awarded if you, or an employee, is a committee member for any of our Member Branches or Specialist Groups. If your business provides a venue, or if you/an employee volunteer as a speaker at a group meeting, then points are also given for that.*

### 4.2. IT Industry Award Winner

*If you, your business or your employees have won an industry award, this will be considered for Partner Points.*

### 4.3. Get Involved with Apprenticeships

*You can be involved with BCS IT & Digital Skills Apprenticeships by having a scheme and/or employing apprentices at your organisation. This is separate from being an Accredited Apprenticeship Organisation (See 2.1).*

### 4.4. Act as a Mentor

*If you, your business or your employees act as a mentor for digital skills/empowerment to a community, school, business or individual. Points will be awarded when the mentee confirms your involvement.*

### 4.5. Sponsorship of an IT Community Project

*Sponsorship does not necessarily have to be a financial commitment, it could be the supply of hardware, providing skills training, or running an awareness event.*

## 5. BCS ENGAGEMENT

### 5.1. BCS Committees and Involvement

*Sitting on a BCS Committee, such as the BCS Member Board, or the Academic Accreditation Committee, or if you have attained Chief Examiner status.*

## Obtaining Partner Points – TRAINING PROVIDER

### 5.2. BCS Customer Engagement Panel Member

*Panellists for this Engagement Panel are invited to attend by BCS depending on the discussion topic, and each member will get points for attending at least one meeting in a year. If you wish to be considered for this panel, use the contact information in the page footer to tell us what you would like to discuss.*

### 5.3. Industry Knowledge Development

*Involvement in official BCS discussion forums that help develop knowledge in particular industry sectors. This could be you or an employee of your organisation – each person earns points for attending at least one session in a year.*

### 5.4. Product Development

*Involvement in official BCS discussion forums that help develop existing and new industry products / certifications. This could be you or an employee of your organisation – each person earns points for attending at least one session in a year.*

### 5.5. Development of Content for BCS

*Work with BCS to generate marketing content, such as ‘day in the life’ profile pieces for IT roles, case studies on the implementation of products, a ‘apprentice to CIO’ career path video, research, and insight into the digital trends of the future. Each piece of content you have undertaken for BCS in the last 12 months will be counted.*

### 5.6. IT Books

*The IT related books you or your employees have authored and published, or reviewed as a subject matter expert.*

### 5.7. Introduce and Develop a New Market with BCS

*Introducing a new potential market for BCS and helping us develop the opportunity in that area, or country, or product line.*

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To discuss becoming a BCS Partner, please call your BCS Account Manager, or get in touch with the BCS Partners team via the contact information below.